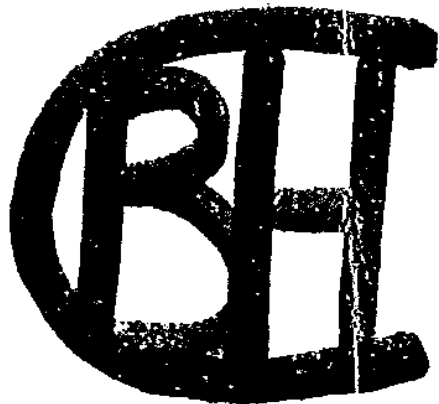


28TH.  
ANNUAL MEETING  
OF THE  
BUSINESS HISTORY CONFERENCE

St. Paul, Minnesota  
April 15-17, 1982



Host: The James J. Hill Reference Library.

BUSINESS HISTORY CONFERENCE, 1981/82

OFFICERS:

Richard Barsness, President  
Fred Bateman, President-elect and 1982 Program  
Jeremy Atack, Secretary-Treasurer

TRUSTEES:

Donald Adams (1981-82)  
Robert Ankli (1983-84)  
Mansel Blackford (1983-84)  
Alfred D. Chandler (1981-82)  
Thomas Cochran (1982-83)  
Herman Freudenberger (1982-83)  
John McKay (1983-84)  
James Soltow (1982-83)  
Richard Vedder (1983-84)

LOCAL ARRANGEMENTS:

Virgil Massman and the James J. Hill Library

PUBLICATIONS EDITOR:

Jeremy Atack, Business and Economic History

1983 MEETINGS:

Peoria, Illinois. Host: Bradley University and  
Caterpillar Tractor.

1983 Program: Paul Uselding

BUSINESS HISTORY CONFERENCE

St. Paul, Minnesota  
April 15-17, 1982

REGISTRATION: Lobby of Radisson St. Paul Hotel  
(11 East Kellogg, St. Paul)

MEETINGS: Burlington Northern Auditorium  
(175 East Fifth Street, St. Paul)

PROGRAM

Thursday, April 15

Session I: 3:30 - 5:00 p.m.

MANAGERS AND ENTREPRENEURS IN REGIONAL  
INDUSTRIALIZATION

Chair: Robert Ankli (University of Guelph)

"Career Patterns in Industrializing Wisconsin, 1875-1920," PAUL ABRAHAMS (University of Wisconsin - Green Bay)

"Characteristics of Entrepreneurs, Nashville 1780-1860," ANITA GOODSTEIN (University of the South)

"Personnel Pioneers -- A Historical Study of the Neglected Accomplishments of Women who Pioneered in Personnel Management," CHARLES WREGE (Rutgers University) and RONALD GREENWOOD (University of Wisconsin - La Crosse)

Discussant: Irene D. Neu (Indiana University)

Friday, April 16

Registration: 8:00 a.m. - 1:00 p.m.

Session II: 8:45 - 10:15 a.m.

HISTORICAL ASPECTS OF INDUSTRIAL ORGANIZATION

Chair: William J. Hausman (College of William and Mary)

"A Strange Sense of Deja Vu: The Packers and the Feds, 1915-1980," ROBERT ADUDELLE and LOUIS P. CAIN (Loyola University of Chicago)

Discussant: Mary Yeager (University of California, Los Angeles)

"Comparative Advantage and Local Manufacturing, 1860," RAYMOND COHN (Illinois State University)

Discussant: Albert W. Niemi (University of Georgia)

COFFEE BREAK 10:15 - 10:30 a.m.

Session III: 10:30 - 12:00 p.m.

MONEY, FINANCE AND INDUSTRIAL GROWTH

Chair: Bruce Dalgaard (University of Minnesota)

"Efficient Markets in the 18th. Century? A Comparison of Stock Prices in London and Amsterdam," LARRY NEAL (University of Illinois)

"Money Supply, Economic Growth, and the Quantity Theory of Money: France, 1650-1788," JAMES RILEY (Indiana University) and JOHN MCCUSKER (University of Maryland)

LUNCH BREAK: 12:00 - 2:00 p.m.

Session IV: 2:00 - 3:30 p.m.

THE CORPORATION AND INDUSTRIAL EVOLUTION

Moderator: Fred Bateman (Indiana University)

(Session IV contd.)

Exchange of views about the corporation and its evolution  
by ALFRED D. CHANDLER (Harvard Business School) and  
OLIVER WILLIAMSON (University of Pennsylvania)

Floor will be opened for discussion and comment.

COFFEE BREAK: 3:30 - 3:45 p.m.

Session V: 3:45 - 5:30 p.m.

LABOR MARKETS AND THE INDUSTRIAL WORKFORCE

Chair: Paul J. Uselding (University of Illinois)

"Child Labor in the Post-Bellum Southern Cotton  
Textile Industry," CATHY MCHUGH (University of  
North Carolina - Chapel Hill)

Discussant: Clark Nardinelli (University of Virginia)

"Labor Unions and Labor Management: 1900-1930,"  
JOSEPH D. REID, JR. (V.P.I. & S.U.)

Discussant: Fred Carstensen (University of Virginia  
and University of Connecticut)

"Employment and Productivity in U.S. Manufacturing:  
A Tale of Two Centuries," RICHARD VEDDER (Ohio  
University and Joint Economic Committee of Congress)  
and LOWELL GALLAWAY (Ohio University)

Discussant: Thomas J. Weiss (University of Kansas)

COCKTAILS AND DINNER (see Social Events below)

Saturday, April 17

Session VI: 9:00 - 10:15 a.m.

JOINT SESSION WITH THE LEXINGTON GROUP

Chair: Thomas J. Lamphier (Retired, Burlington-Northern)

"A Mis-Applied Response to Opportunity: The Chicago, Milwaukee & St. Paul Railway and the Great Dakota Boom, 1879-1886," F. STEWART MITCHELL (Associate Editor, "Modern Railroads")

"James J. Hill and A. B. Stickney: The Railroad Relationship," H. ROGER GRANT (University of Akron)

Discussant: Robert M. Sutton (University of Illinois)

COFFEE BREAK: 10:15 - 10:30 a.m.

Session VII: 10:30 - 12:00 p.m.

USERS AND KEEPERS OF BUSINESS ARCHIVES: THE HILL PAPERS

Discussion between THOMAS WHITE (James J. Hill Library) and ALBRO MARTIN (Bradley University)

SOCIAL EVENTS

April 15

Guided Tour of the Burlington Northern Yards. Limited to those holding reservations. Bus departs Radisson St. Paul at 12:30 p.m.

Cocktails and dinner at the Minnesota Club, <sup>6:00</sup>6:30 p.m.  
BY PRIOR INVITATION ONLY. Host: Burlington Northern in honor of Richard Overton.

SOCIAL EVENTS (contd.)

April 16

Cocktails, 6:00 - 7:00 p.m. at the James J. Hill Library.  
Host: The James J. Hill Library.

Dinner and Presidential Address at the Minnesota Club,  
7:00 p.m. . Host: The James J. Hill Library. After-  
dinner Speaker: Dean Richard Barsness (Lehigh University),  
President of the Business History Conference.

April 17

Tour of the James J. Hill Summit House, 1:30-3:30 p.m..  
Organized by the Minnesota Historical Society. This  
St. Paul mansion has 63,000 square feet of living space.  
Admission charge: \$1.50.

Tour of the old industrial center of Minneapolis, conc-  
entrating on the St. Anthony Falls flour milling district.  
Buses leave the Radisson St. Paul at 1:30, returning at  
3:30.. Tour will be led by Robert M. Frame III of the  
Hill Library and Nicholas Westbrook and John Wickre of  
the Minnesota Historical Society.

YOU MUST SIGN UP FOR ONE OR OTHER OF THESE TOURS IF YOU  
WISH TO PARTICIPATE.